# Construction Management Development Program and Bond Guarantee Program

## Working with the Florida Department of Transportation

Florida Department of Transportation

CEI | Construction Estimating Institute

# Programs for Disadvantaged Business Enterprises (DBEs) and Small Business Enterprises (SBEs)

## Construction Management Development Program

**What is CMDP?**

The Construction Management Development Program (CMDP) offers classroom and on-the-job training and support designed to enhance technical and business management skills. Experienced professionals in the construction industry provide classroom instruction and technical assistance.

This training program is designed for small and disadvantaged business enterprises who are considering expanding into FDOT work or are currently involved with FDOT work but desire additional business training.

This program consists of five sections:

In **Becoming an FDOT Contractor** participants will:

- Learn how to use the FDOT online Internet systems to obtain information and submit bids.
- Discover bonding and bidding requirements for becoming an FDOT contractor including obtaining bonding in Florida.
- Explore various areas of contracting including subcontracting and joint ventures.

In **Plan Reading and Estimating** and **Constructing and Submitting an FDOT Bid** participants will:

- Learn techniques to efficiently estimate jobs using FDOT plans and specifications.
- Develop accurate cost estimates from plan takeoff quantities.
- Learn successful bidding techniques and strategies to win jobs.

In **Project Planning and Scheduling** participants will:

- Learn how to effectively schedule work based on project estimates.
- Understand how to effectively cash flow a project.

In **Fundamental Business Operations** participants will:

- Better understand how to organize accounting systems.
- Discover what bonding companies (sureties) and banks are looking for when in a business's financials.
- Learn what government record keeping needs to be completed.

All participants who successfully complete the CMDP will receive a Certificate of Proficiency. DBEs who successfully complete the program are eligible to participate in the Bond Guarantee Program.

*All courses are available as live classroom courses and as online self-paced courses.*

**Technical Assistance**

Technical assistance is available to all companies participating in the CMDP. Construction Estimating Institute will provide individualized technical assistance to participating companies as requested.

**Estimating and Bidding Assistance**

Small and disadvantaged business enterprises who are struggling with developing successful bids can request assistance from Construction Estimating Institute. One of Construction Estimating Institute's instructors will help estimate job costs and prepare the bid for an actual FDOT project.

- Trade Specific Estimating Tips and Techniques
- FDOT Bid Preparation Methods
- Project Planning Methods
- Cash Flow Methods
- FDOT Procedures on Billing and Payments
- Business Administration and Accounting

**Overhead Audits**

- One free audit available for DBEs

**Call 800-423-7058 or visit us online at www.cmdp-bgp.com**

## Bond Guarantee Program

**What is BGP?**

The Florida Department of Transportation Bond Guarantee Program (BGP) is designed to assist disadvantaged business enterprises (DBEs) in securing bonding for FDOT funded projects.

The BGP is an educational and financial support program, in which the State of Florida acts as a second surety, guaranteeing the construction bonds for DBEs working on FDOT projects. Participation in the BGP is limited to DBEs who have been awarded a Certificate of Proficiency from the CMDP and have documented knowledge of the principles of construction bonding.

The BGP includes bonding seminars that will be presented throughout the State of Florida. The seminar includes an overview of bonding and construction, types of bonds, rights of the surety, reasons for default, description of surety industry bonding criteria, loan and bond package portfolio checklist, and evaluation of bond application. The seminar is optional for DBEs who are currently able to obtain bonding.

**The Bond Guarantee Program Provides:**

- Direct access to bonding.
- The opportunity to establish a bonding track record.
- Bond guarantees up to 90% for a contract of $250,000 or less.
- Bond Guarantees up to 80% for a contract greater than $250,000 and no more than $500,000.

## Your Road to Work with FDOT

**Administered by:**
Construction Estimating Institute

**Funded by:**
Florida Department of Transportation

**The Construction Estimating Institute** is an educational organization providing the highest quality construction training in the industry. Over 100,000 owners, estimators, project managers, field supervisors, office support staff, foremen, laborers, and key management personnel have attended courses that are offered nationwide. The courses provide students with construction skills training and the critical information needed to be effective within their companies and organizations.

**Construction Estimating Institute**
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## IF YOU PERFORM ANY OF THE FOLLOWING CONSTRUCTION TRADES THIS PROGRAM IS FOR YOU!

Asphalt Paving, Plumbing, Tile Work, Building Construction, Curb and Gutter, Sidewalks, Pipe Hand Rails, Painting, Trucking, Clearing & Grubbing, Fencing, Landscaping, Irrigation, Striping, Underground Utilities, Tree Trimming, Roadwork, Signs, and many other Miscellaneous Construction Services.

**Seating is limited—Register Today.**

**Let us assist you—Your Road to Work with FDOT—coming to your city!**

Call **800-423-7058** or visit us online at **www.cmdp-bgp.com**